

BATINI COLOMBO SAOTTINI  
Chartered Accountants & Attorneys at Law



Restructuring  
&  
Litigation Support

# Restructuring

Employment contracts renegotiation assistance  
Employees incentive and benefit plans arrangement  
Productive cycle phases outsourcing procedures definition  
Debt restructuring consulting  
Restructuring and extraordinary deals definition assistance  
Fixed and intangible assets evaluation for acquisition or discharge  
Cost-effective geographical reallocation  
Corporate Governance strategy definition and redefinition assistance

Not always a restructuring process involves enterprise crisis.

On the contrary the management change alone is cause for a company deep modification of the organizational and productive pattern.

Our management and entrepreneur support is drawn to the best strategy identification for corporate structure wording and existing resources' optimization, for example through employees benefit plans settlement, underestimated assets valorization (intangibles in particular), obsolete and unused assets discharge, business relocation in more advantageous geographical area, the debts shake-out for negative interest impact reduction, process or production phases outsourcing.

Through corporate extraordinary deals planning, for example in correspondence to a generation crossing, a Company can achieve reorganizational goals or solve disputes between companies in the same group or between shareholders or family members.

# Litigation Support

Tax litigation assistance for natural and legal persons both for direct and indirect taxes.

Custom's checks and verification assistance

Tax agreements preparation and discussion in front of Italian Tax Authority

Tax Authority demands preparation on tax avoidance

Trial and pre-trial assistance

Tax criminal relevance assistance

Commercial litigation support

Domestic and International arbitration procedures assistance and Alternative Dispute Resolutions advising.

The department aids natural and legal persons among tax litigation, even in the event of criminal relevance.

The tax litigation prevention and the analysis of potential risks that could arise from corporate management allow the Company to evaluate hazards connected to some corporate deals, to measure the financial impact of those behaviors (foreseeing appropriate allowances if the case) or to assume alternative strategies.

The department works in cooperation with the Tax & Accounting department, offering a continuous informative support most of all for fiscal bad behaviors' prevention and clearance.

All professional of this department have matured a significant experience in tax litigation in every court degree related to direct and indirect taxes and custom procedures.

Statistics show Italy as one of the most "lengthy" European Country for paying terms and related delay; the present situation doesn't help the commercial credit recovery. Through the employment of skilful Attorneys Batini Colombo Saottini advise Clients in the commercial contracts drafting for the for their risk's under-action and in the recovery process.

## Professionals in this Department

Director



Giorgio Colombo – *Head of the Office*  
Chartered Accountant

[giorgio.colombo@studiobcs.it](mailto:giorgio.colombo@studiobcs.it)

Telephone +39 (0)363 360254  
Facsimile +39 (0)363 65099

### Associates

Sonia Apa  
Chartered Accountant & Registered Auditor

[sonia.apa@studiobcs.it](mailto:sonia.apa@studiobcs.it)

### Of Counsels

Georgia Ponzoni  
Attorney at Law

[georgia.ponzoni@studiobcs.it](mailto:georgia.ponzoni@studiobcs.it)

Davide Foppa Vicenzini  
Attorney at Law

[davide.foppa@studiobcs.it](mailto:davide.foppa@studiobcs.it)

Gianfelice Colombo  
Attorney at Law

[gianfelice.colombo@studiobcs.it](mailto:gianfelice.colombo@studiobcs.it)

Riccardo Crippa  
Assistant

[riccardo.crippa@studiobcs.it](mailto:riccardo.crippa@studiobcs.it)

Roberta Agostino  
Assistant

[roberta.agostino@studiobcs.it](mailto:roberta.agostino@studiobcs.it)

# Our values

Client's devotion

Moral integrity

Professional Accuracy

Independence

Continuous improvement

Individual and thinking respect

Team-work

Art and culture advancement

## Client's devotion

We are steadily committed in serving our Clients at our best and we put wide care to relationship's management.

We work every day at their side with the aim of understanding and satisfying their requirements for their improvement and success.

We try to be proactive, often paying in advance their demands, delivering adequate, clear and prompt solutions.

Moral integrity, professional accuracy and independence are, for us, essential values.

## Continuous improvement

We are constantly committed to excellence both in services delivered to Clients and in inner procedures.

We set at everyone disposal, Clients, Colleagues and Partners, all our resources and the best technology available so that everyone can reach excellence.

We assure that everything we do complies with the highest quality standards.

We are conscious that in order to do always better we have to be open to constructive criticism and suggestions.

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Moral integrity

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## Individual and thinking respect

We set individual and thinking respect and politeness among our values in relationship's management both inside our structure and outside.

We don't discriminate and don't encourage discrimination against anyone: we respect all opinions even if they fight back with ours.

## Team-work

The responsibility for the role, the firm's awareness and self success sharing are the founding elements of our working teams.

We try hard to make pleasant our working environment: we are convinced that a relaxed climate, if accompanied with the belief of the importance of everyone's work for the firm's general success, contributes to make every individual more gratified and ready to stand a heavier work load when circumstances call.

## Art and culture advancement

Through our support to different organizations we promote art's and culture's development.

# Awareness

IFLR 1000

Avvocati & Business

ILO International Law Office

Hieros Gamos HG.org

HelplineLaw

ICL Directory

Linex Legal

Finanza e Diritto

Studi Legali on-line

BIC on-line

The choice of a professional partner on which rely on is often based on the different alternatives assessment offered by the consultancy market.

In most cases is the firm's work, its professionals' experience and ability and delivered services' quality that, passing the word, allow the firm to reach a higher awareness and elevate its standing.

More and more, even in the field of legal and tax consulting, the so called "brand awareness" is built on the rating assigned by most authoritative directories year after year (sector guides to which CEO, CFO and entrepreneurs rely on for their choice).

Batini Colombo Saottini, most of all thanks to the acknowledgment given by Clients, to whom an evaluation has been required by directories editors, has entered in the group of Italian law firm with the highest professional standing.

This, for us, besides a pride reason, is an incentive to keep on going the undertaken way with the aim of letting all the partners share in our success in favor of a better service for our Clients.

## Offices & Contacts

### Head Office

Cassano d'Adda – Milan – Italy  
Via Alfredo Tornaghi, 59

### Desk

Monza – Monza e Brianza – Italy  
Via Antonio Gramsci, 5

Telephone +39 (0)363 – 360254  
Facsimile +39 (0)363 – 65099  
E-mail [info@studiobcs.it](mailto:info@studiobcs.it)  
Web [www.studiobcs.it](http://www.studiobcs.it)

Batini Colombo Saottini since its establishment has kept a regional connotation.

Its offices locations in Cassano d'Adda, in Milan province, at the same distance from Bergamo, Crema, Lodi, Pavia and Milan itself, and in Monza, allowed the firm to develop strong cooperation's relationships with the most important organizations in the eastern and northern part of Milan, both private and public entities.

At the same time our firm, aware of the importance for its Clients to relay on well trained and skilled consultants in the field of domestic and international expansion procedures, has developed a relationships' thick network with similar firms in Italy and abroad with the aim of better assisting Clients wherever they decide to work.