

BATINI COLOMBO SAOTTINI
Chartered Accountants & Attorneys at Law



Merger & Acquisition & Transaction Services

Merger & Acquisition

Target locking-on

Letters of Intent predisposition and discussion

Accounting, Tax, Legal, Commercial and Environmental Due Diligence

Hard and virtual data-rooms setting

Trade and Labor Unions negotiation in most relevant deals

Assets and Share deals preliminary and final contracts drafting

Mergers & Acquisitions tax planning

Post-closing litigation assistance even in domestic and international arbitration procedures

Corporate extraordinary operations planning including conferings, mergers, demergers, and winding-ups

Companies concentration deals involve different Professionals with different specialization in economic and legal fields.

Batini Colombo Saottini, thanks to the multidisciplinary of its partners can provide assistance to all the involved parties in the different steps that frames an acquisition process.

Thanks to the relationships set upon the M&A market Batini Colombo Saottini can provide support not only in tax, legal and accounting practice, but even in the Target setting activity.

Often the acquisition process include extraordinary corporate operations such as mergers, demergers, conferrings: Batini Colombo Saottini assists its Client in the deal completion both in the pre-closing phase and in the post-closing one when consistent restructuring activities are needed.

We can offer hard and virtual data-rooms outside Client's offices for the Due Diligence activity in order to avoid employee's discomfort or inconvenience and production's delays.

Transaction Services

Due Diligence management both in the initial and in the advanced phases of the deal

Vendor Due Diligence

Negotiation support with Financial Statement data, cash flows, competitive placement representations and warranties deep analysis

Inside hard and virtual data-rooms documents management's systems implementation

Deal's financial sustainability and alternative financing solutions

Deal's financial structure evaluation assistance

Pre and post closing management memorandum and reports drafting

Batini Colombo Saottini set at Client's disposal Chartered Accountants, Attorneys at Law and Job Consultants for detecting all the corporate areas and identify a deal's criticalities.

Detailed memorandum and reports provided allow Client to have a comprehensive sight of companies involved.

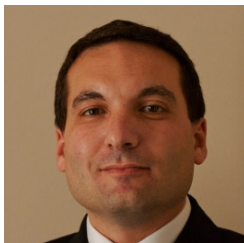
The "detective" work that attend to the due diligence practice managed by well trained and experienced Professional is necessary for a subsequent negotiation based on objective and incontrovertible evidences and assumptions.

The use of the most technologically advanced document's management systems allows Professionals involved in this practice to do their work even without a physical presence in the "investigated" Company's offices or installments so as not to interfere with the ordinary going concern and to shorten up analysis times and results producing.

Not only the potential Purchaser orders detective and due diligence activities but also the potential Seller often wishes, in the pre-negotiation phase, to check his Company's "healthy" condition in order to place correcting operations for the best result achievement.

Professionals in this Department

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Our values

Client's devotion

Moral integrity

Professional Accuracy

Independence

Continuous improvement

Individual and thinking respect

Team-work

Art and culture advancement

Client's devotion

We are steadily committed in serving our Clients at our best and we put wide care to relationship's management.

We work every day at their side with the aim of understanding and satisfying their requirements for their improvement and success.

We try to be proactive, often paying in advance their demands, delivering adequate, clear and prompt solutions.

Moral integrity, professional accuracy and independence are, for us, essential values.

Continuous improvement

We are constantly committed to excellence both in services delivered to Clients and in inner procedures.

We set at everyone disposal, Clients, Colleagues and Partners, all our resources and the best technology available so that everyone can reach excellence.

We assure that everything we do complies with the highest quality standards.

We are conscious that in order to do always better we have to be open to constructive criticism and suggestions.

Our values

Client's devotion

Moral integrity

Professional Accuracy

Independence

Continuous improvement

Individual and thinking respect

Team-work

Art and culture advancement

Individual and thinking respect

We set individual and thinking respect and politeness among our values in relationship's management both inside our structure and outside.

We don't discriminate and don't encourage discrimination against anyone: we respect all opinions even if they fight back with ours.

Team-work

The responsibility for the role, the firm's awareness and self success sharing are the founding elements of our working teams.

We try hard to make pleasant our working environment: we are convinced that a relaxed climate, if accompanied with the belief of the importance of everyone's work for the firm's general success, contributes to make every individual more gratified and ready to stand a heavier work load when circumstances call.

Art and culture advancement

Through our support to different organizations we promote art's and culture's development.

Awareness

IFLR 1000

Lawyers & Business

ILO International Law Office

Hieros Gamos HG.org

HelplineLaw

ICL Directory

Linex Legal

Finanza e Diritto

Studi Legali on-line

BIC on-line

The choice of a professional partner on which rely on is often based on the different alternatives assessment offered by the consultancy market.

In most cases is the firm's work, its professionals' experience and ability and delivered services' quality that, passing the word, allow the firm to reach a higher awareness and elevate its standing.

More and more, even in the field of legal and tax consulting, the so called "brand awareness" is built on the rating assigned by most authoritative directories year after year (sector guides to which CEO, CFO and entrepreneurs rely on for their choice).

Batini Colombo Saottini, most of all thanks to the acknowledgment given by Clients, to whom an evaluation has been required by directories editors, has entered in the group of Italian law firm with the highest professional standing.

This, for us, besides a pride reason, is an incentive to keep on going the undertaken way with the aim of letting all the partners share in our success in favor of a better service for our Clients.

Offices & Contacts

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Batini Colombo Saottini since its establishment has kept a regional connotation.

Its offices locations in Cassano d'Adda, in Milan province, at the same distance from Bergamo, Crema, Lodi, Pavia and Milan itself, and in Monza, allowed the firm to develop strong cooperation's relationships with the most important organizations in the eastern and northern part of Milan, both private and public entities.

At the same time our firm, aware of the importance for its Clients to relay on well trained and skilled consultants in the field of domestic and international expansion procedures, has developed a relationships' thick network with similar firms in Italy and abroad with the aim of better assisting Clients wherever they decide to work.