

BATINI COLOMBO SAOTTINI  
Chartered Accountants & Attorneys at Law



Advisory  
&  
Corporate Finance

## Advisory

Real estate deals economic and financial planning

Economic, financial, accounting, tax and legal assistance in Hospitality and Luxury sectors

Start-up advising for single companies or groups

Internationalization process support both for domestic companies going abroad or managing partnerships with foreign operators

Representative Offices, Subsidiaries and Branch installment for foreign Companies

Fiscal Representative services for foreign Companies

Joint Venture and companies temporary association

Administrative support for private and public consortiums

Batini Colombo Saottini performs most of its activity in the field of corporate advisory.

Our approach lies in Client's needs location and shaping our service, occasional or on-going, on his business model, trying to improve his performances even with his key characteristics safeguard.

In doing this we offer to our Clients all our experience and majority, having rejected since the beginning a generalized approach.

All professionals at Batini Colombo Saottini attend to refresher and updating courses in their practice, taking care of selecting the best available operators on the market.

Our Firm is a member of local business associations with the aim of better understand what local companies and entrepreneurs expect from their consultants: in fact our professionals take part to general meetings and to economic and legal study commissions.

# Corporate Finance

## Business Recovery Services

Assistenza nell'ambito di operazioni di ristrutturazione finanziaria

Analisi finanziaria delle aree critiche aziendali e delle strategie di miglioramento

Consulenza nelle operazioni di Project Financing

Individuazione delle migliori soluzioni per il finanziamento di operazioni straordinarie d'impresa

Analisi dell'impatto sulla finanza aziendale delle operazioni straordinarie

Redazione di perizie giurate di stima e valutazioni di aziende, rami d'azienda, progetti industriali e gruppi nonché di beni immateriali

Redazioni di pareri di sostenibilità finanziaria delle operazioni di LBO e Merger LBO

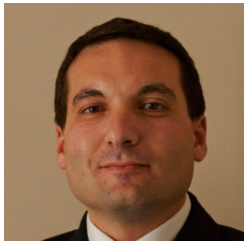
Professionals of this department steadily operate for searching solutions custom made for every single Client, both in bad situation during the life cycle of a Company and in case of financial restructuring operations, such as distress debt acquisitions, financial and economical redevelopment planning, productive activities expansion when usually new financing resources or existing strengthening are needed.

Through the tight cooperation with leading domestic operators Batini Colombo Saottini can assist Clients in the complicated practice of the so called "easy finance" allowing both start-up and consolidated companies to access to alternative financing resources in connection with specific projects.

Professionals working in this department have advised Clients in corporate economic value identification, industrial projects, intangible assets in occasion of compulsory evaluation (sworn esteem, purchase price allocation, adequacy reports, etc.) or voluntary survey in case of extraordinary finance operations.

## Professionals in this department

### Director



Riccardo Saottini – *Managing Partner*  
Chartered Accountant & Registered Auditor

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### Partners

Giorgio Colombo  
Chartered Accountant

*Head of the Office*

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### Of Counsels

Davide Foppa Vicenzini  
Attorney at Law

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Roberta Agostino  
Law Graduate

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## Our values

Client's devotion

Moral integrity

Professional Accuracy

Independence

Continuous improvement

Individual and thinking respect

Team-work

Art and culture advancement

We are steadily committed in serving our Clients at our best and we put wide care to relationship's management.

We work every day at their side with the aim of understanding and satisfying their requirements for their improvement and success.

We try to be proactive, often paying in advance their demands, delivering adequate, clear and prompt solutions.

Moral integrity, professional accuracy and independence are, for us, essential values.

#### Continuous improvement

We are constantly committed to excellence both in services delivered to Clients and in inner procedures.

We set at everyone disposal, Clients, Colleagues and Partners, all our resources and the best technology available so that everyone can reach excellence.

We assure that everything we do complies with the highest quality standards.

We are conscious that in order to do always better we have to be open to constructive criticism and suggestions.

Client's devotion

# Our values

Client's devotion

Moral integrity

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Individual and thinking respect

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## Individual and thinking respect

We set individual and thinking respect and politeness among our values in relationship's management both inside our structure and outside.

We don't discriminate and don't encourage discrimination against anyone: we respect all opinions even if they fight back with ours.

## Team-work

The responsibility for the role, the firm's awareness and self success sharing are the founding elements of our working teams.

We try hard to make pleasant our working environment: we are convinced that a relaxed climate, if accompanied with the belief of the importance of everyone's work for the firm's general success, contributes to make every individual more gratified and ready to stand a heavier work load when circumstances call.

## Art and culture advancement

Through our support to different organizations we promote art's and culture's development.

# Awareness

IFLR 1000

Lawyers & Business

ILO International Law Office

Hieros Gamos HG.org

HelplineLaw

ICL Directory

Linex Legal

Finanza e Diritto

Studi Legali on-line

BIC on-line

The choice of a professional partner on which rely on is often based on the different alternatives assessment offered by the consultancy market.

In most cases is the firm's work, its professionals' experience and ability and delivered services' quality that, passing the word, allow the firm to reach a higher awareness and elevate its standing.

More and more, even in the field of legal and tax consulting, the so called "brand awareness" is built on the rating assigned by most authoritative directories year after year (sector guides to which CEO, CFO and entrepreneurs relay on for their choice).

Batini Colombo Saottini, most of all thanks to the acknowledgment given by Clients, to whom an evaluation has been required by directories editors, has entered in the group of Italian law firm with the highest professional standing.

This, for us, besides a pride reason, is an incentive to keep on going the undertaken way with the aim of letting all the partners share in our success in favor of a better service for our Clients.

## Offices & Contacts

### Head Office

Cassano d'Adda – Milan – Italy  
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Batini Colombo Saottini since its establishment has kept a regional connotation.

Its offices locations in Cassano d'Adda, in Milan province, at the same distance from Bergamo, Crema, Lodi, Pavia and Milan itself, and in Monza, allowed the firm to develop strong cooperation's relationships with the most important organizations in the eastern and northern part of Milan, both private and public entities.

At the same time our firm, aware of the importance for its Clients to rely on well trained and skilled consultants in the field of domestic and international expansion procedures, has developed a relationships' thick network with similar firms in Italy and abroad with the aim of better assisting Clients wherever they decide to work.